



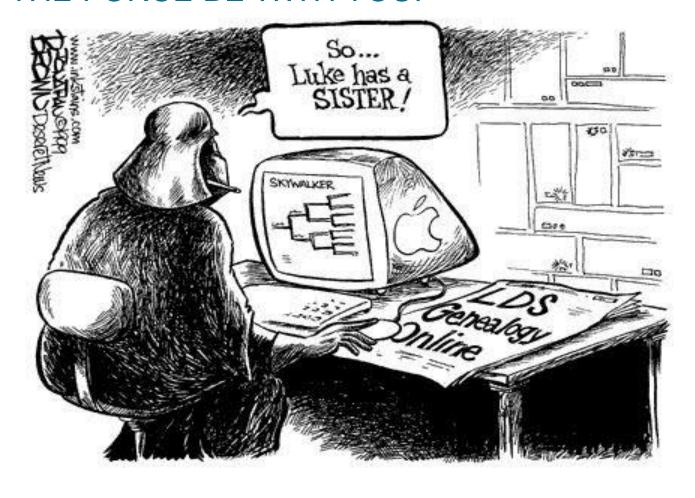
Librarians + Elsevier: empowering you and your users

https://www.elsevier.com/librarians

Presenter: Cseplész Anita Regional Account Manager Central Europe

April 14 2016

MAY THE FORCE BE WITH YOU!



Agenda

As a librarian, you want to:

- Tell value stories to management and users
- Use technology to save time
- Offer valuable services to your users
- Stay up-to-date on critical information
- Continually upgrade your skills

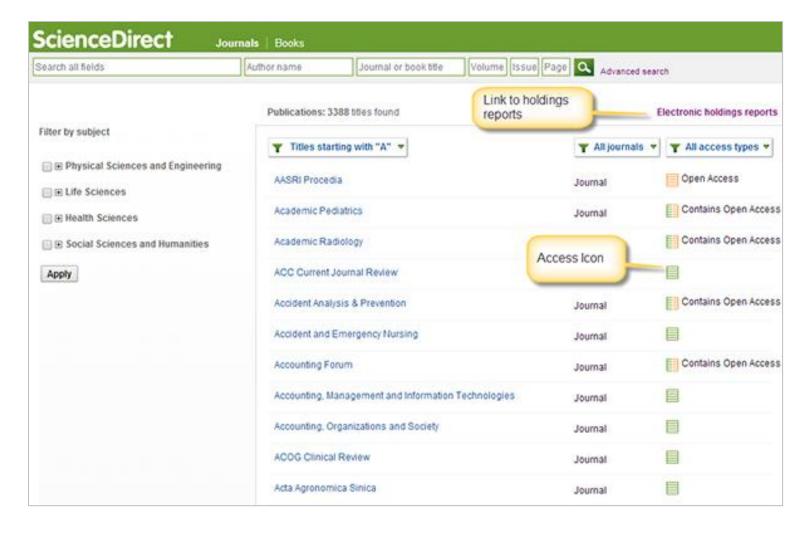
Elsevier can help!

ELSEVIER



Tell value stories to management and users

Holdings



https://www.elsevier.com/solutions/sciencedirect/support/holdings-and-usage-reports

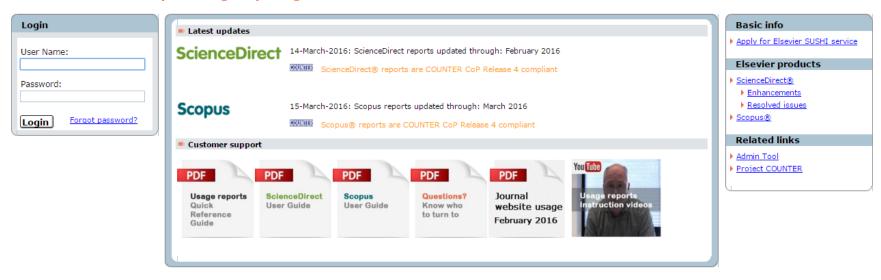
ELSEVIER

Usage



You are here: Login

ScienceDirect® and Scopus® Usage Reporting



http://usagereports.elsevier.com/asp/main.aspx

Playing "Moneyball" in Librarianship: The Winning Strategy of Gap Analysis



https://www.elsevier.com/books-and-journals/books/moneyball/whitepaper





Use technology to save time

Automation options to enhance discovery

- Websites
- Federated search
- Text & data mining
- Institutional repositories

https://www.elsevier.com/solutions/sciencedirect/support/automatedcontent-integration ELSEVIER 1 1

ScienceDirect APIs

- Article Entitlement Retrieval
- Article Recommendation Retrieval
- Article Retrieval
- Authentication
- Enhancement Fragment Retrieval
- Holdings Report
- Non-serial Title
- Object Retrieval
- Object Search
- ScienceDirect Search
- Serial Title
- Subject Classifications

APIs can be used to:

- Update institutional repository
- Update holdings in discovery services
- Perform text mining
- And more!

"Elsevier has taken a lead role in helping libraries improve user access to electronic resources. They were the first to develop these APIs which help timestrapped librarians deliver up-to-date resources. This proactive API serves as a model for other publishers."

 Carlen Ruschoff, Director, Technical Services and Strategic Initiatives, University of Maryland ELSEVIER 11

Scopus APIs

- Abstract Citation Count
- Citation Overview
- Serial Title
- Subject Classifications
- Abstract Retrieval
- Affiliation Retrieval
- Author Retrieval
- Author Search
- Scopus Search



https://www.elsevier.com/solutions/scopus/features/api

ELSEVIER

eBooks Savings Calculator

How much can you save by converting your print books to electronic books? Enter a few quick values in the fields underlined in the calculator below to get an estimate. Contact our ScienceDirect team to find out how many of your books can be replaced with titles on ScienceDirect.

Number (of print books to convert to e	Books	5000			
Unit of m	easure:		Standard/Imperial	Metric		
Currency:			£ Pound	•		
Estimated	I number of shelving units s	aved:				
Space sav	ed:		715 square feet			
Estimated Real Estate Value Estimate your annual real estate/rental value per square foot		£ 100.00				
Year 1:	£	Year 3:	£	Year 5:	£	
Year 7:	£					
	cost of housing library items your annual cost to house ar ks		\$ 4.73			
Year 1:	£	Year 3:	£	Year 5:	£	
Year 7:	£					

http://libraryconnect.elsevier.com/ebooks-savings-calculator





Offer valuable services for your users

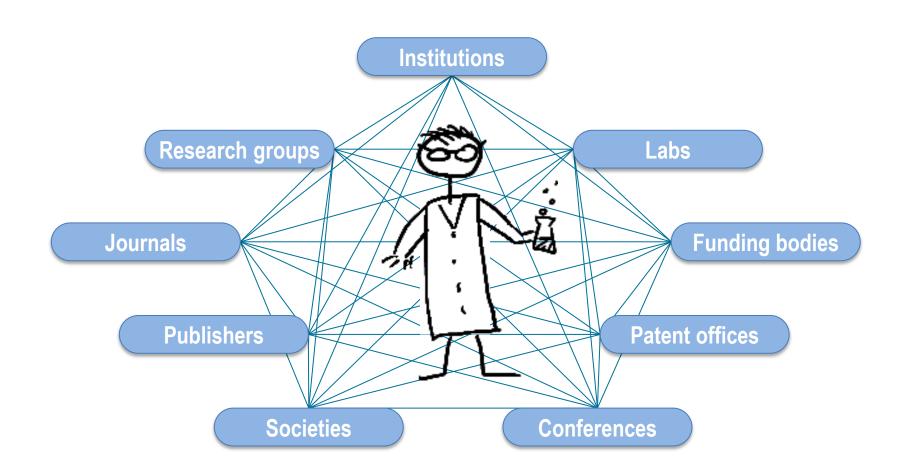
Researchers have ambitions and challenges



"I love being a researcher because I have an insatiable curiosity and the ambition to make a difference"

"Today's fast-changing market requires me to be more competitive and collaborative. Empower me to stand out and make a difference!"

Serving all entities: Social Network of Science





ELSEVIER 17

Journal metrics

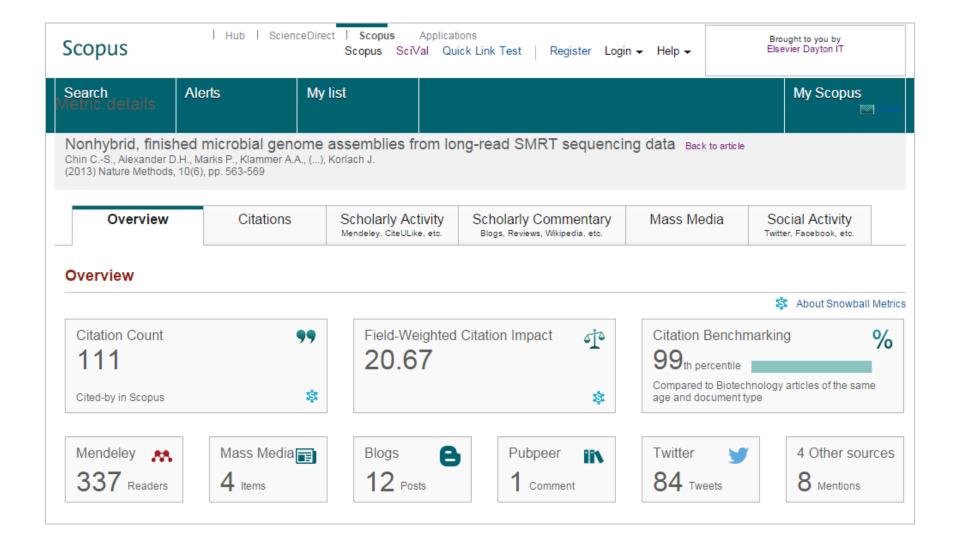


Apply to over 20,000 journals, proceedings and book series:

- Are refreshed once per year
- Eliminate the risk of manipulation
- Can correct for citation behavior and database coverage (SNIP and SJR)
- Provide multidimensional insights into journal performance
- Can allow for a direct comparison of journals, independent of their subject classification (SNIP and SJR)
- Are publicly accessible and are integrated into the Scopus Journal Analyzer

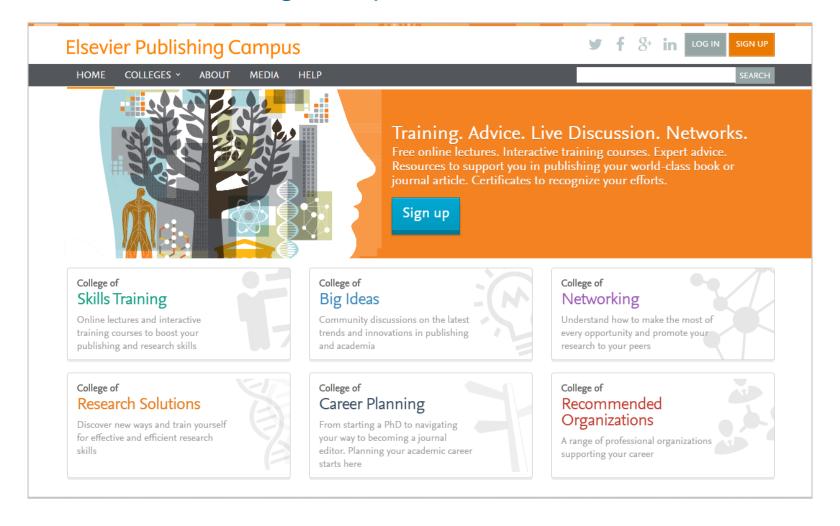
http://www.journalmetrics.com/

Scopus Article Metrics Module



ELSEVIER 1 1

Elsevier Publishing Campus



Mendeley (https://www.mendeley.com/)



- Manage references
- Read and annotate
- Generate citations and bibliography



- Share reading lists, articles or references
- Create public and private groups
- Write papers collaboratively



- Showcase your work
- Connect with colleagues
- Follow others

Product Toolkits, Brochures & Promotion

- Videos
- Animated PPT loops for monitors
- Logos & descriptions for library website/catalog
- Email templates
- Quick reference guides
- Webinars
- Fact sheets



https://www.elsevier.com/librarians

Online product support resources

Learn & Support

General Information

Access to ScienceDirect

Access for Editors

Cookies on ScienceDirect

Rights & Permissions

Search & Discovery Partners

Using ScienceDirect

Using ScienceDirect APIs

Web Accessibility

Information for Librarians & Information

Professionals

Admin Tool

Automated Content Integration

Authentication & Access

Discovery Services

Federated Authentication through SAML

Holdings & Usage Reports

Institutional Repository

Knowledge Base Data Exchange

Linking to & from ScienceDirect

Manage My Account

MARC Records

Promote ScienceDirect

Sample Agreements & Title Change Policy

https://www.elsevier.com/solutions/sciencedirect/support https://www.elsevier.com/solutions/scopus/support

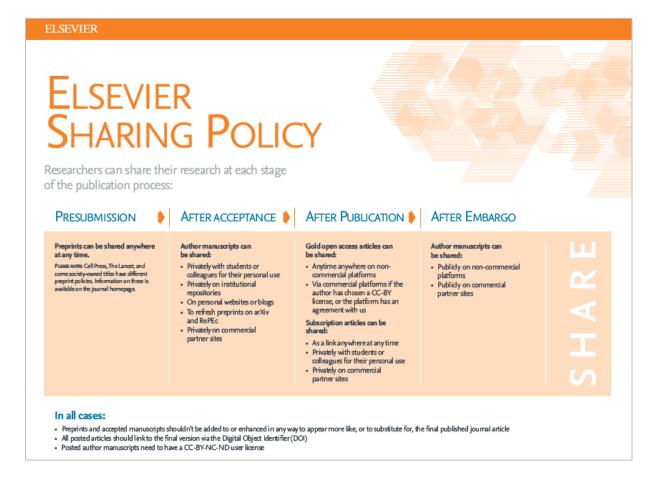




Stay up-to-date with issues of importance to your institution

ELSEVIER 1 24

Policies

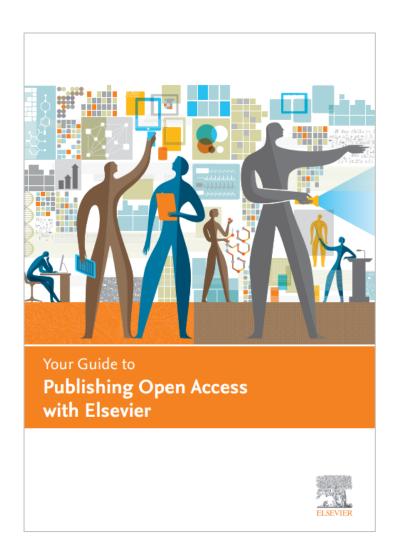


- Accessibility
- Article withdrawal
- Copyright
- CrossMark
- Custom publications
- Digital archive
- Editorial independence
- InterLibrary Loan
- Hosting Content
- Open access licenses
- Patient consent
- Pricing
- Privacy
- Research data
- Sharing articles
- Text and data mining

https://www.elsevier.com/about/company-information/policies

Open Access

- 1,700+ Elsevier journals offer both open access and subscription publishing options
- In 2015, Elsevier was the 4th largest open access publisher, with 20,000 open access (author or funder paid) articles
- Elsevier publishes 104 open archive journals.



Mendeley Data (https://data.mendeley.com/)



ELSEVIER 1 2

eBooks on ScienceDirect







Continually upgrade your skills

More than **33,000 subscribers**in 175 countries

Academic, corporate, medical and government **librarian authors**

Content includes articles, infographics ebooklets and more

Over 13,000 followers on social media

Average webinar has **1,400** viewers

Explore

LIS best practices technology, tips and trends

Live events feature experts discussing **local issues**

Social content **curated** from premier LIS sources

Library Connect

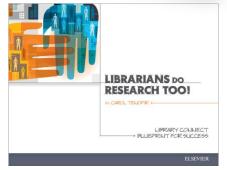
Elsevier partners with librarians to create LIS resources and share knowledge through:

- Library Connect Newsletter
 Sign up for a complimentary subscription:
 http://libraryconnect.elsevier.com/subscribe
- Library Connect Webinars Register for upcoming webinars: http://libraryconnect.elsevier.com/libraryconnect-webinars
- Library Connect Social Join the LIS community on: Twitter, Facebook, SlideShare, LinkedIn
- Library Connect Live Events

 Talk to your regional customer marketing team about events in your area





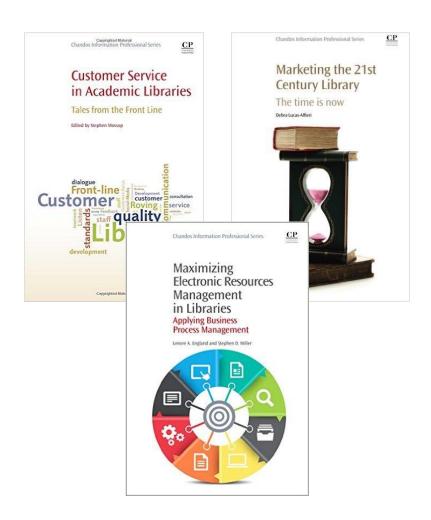


Mendeley Certification for Librarians



Level	Topic	Benefit	Approx. Time			
1	Get to know Mendeley	Join "Certified Librarians" Mendeley group with premium-access upgrade, previews of upcoming product releases	2-6 hours			
2	Dive deeper into Mendeley	Box of Mendeley materials to help spice up your training sessions*	4-8 hours			
3	Promote Mendeley	1 year Mendeley upgrade for 500 users**	2-6 hours			
Annual Refresher	New features and LIS topics	Maintain certification status and continue premium access	4 hours (attendance at 3 sessions, each 60-90 minutes)			
*Limited to two Level 3 rewards per institution per year **Limited to one Level 3 rewards per institution per year						

Chandos LIS books and Elsevier LIS journals



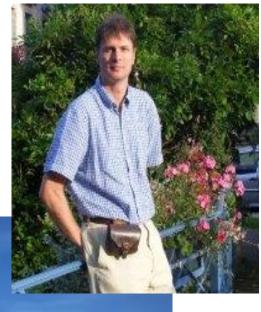


- Government Information Quarterly
- Information Processing & Management
- Information and Organization
- International Journal of Information Management
- Journal of Academic Librarianship
- Journal of Informetrics
- Journal of Strategic Information Systems
- Library and Information Science Research
- Telecommunications Policy
- World Patent Information

ELSEVIER 1 32



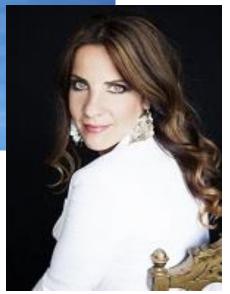




You can do anything.

Together, we can do more.







Leading The Way



Questions?

Thank You!

a.cseplesz@elsevier.com

Mobil: +36703310359